

POTENTIAL GRANT RESOURCES FOR CHILD CARE FACILITIES DEVELOPMENT IN CALIFORNIA



This document, *Potential Grant Resources for Child Care Facilities Development in California, Fifth Edition*
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Building Child Care is a statewide collaboration of organizations working together to provide a centralized clearinghouse of information and services designed to improve child care providers' access to financial resources for facilities development projects in California.

For more information about this document or about the BCC Project in general,
please call (888) 411-3535
or visit the project website at www.buildingchildcare.org.

Potential Grant Resources for Child Care Facilities Development in California

This list is comprised of foundations and government agencies that have a history or an interest in funding child care programs, capital campaigns, and/or building and facilities development projects. Please note, however, that none of the funders listed here are guaranteed to provide funding for child care facilities development, they are only identified as *potential* grant resources.

As you review this list, please keep the following points in mind:

1. Foundations typically provide funds only to nonprofit organizations and rarely provide funding for for-profit programs or family child care homes.
2. A foundation's available resources and funding interests are subject to change from year to year. If a foundation has funded child care facilities development projects in the past that does not necessarily mean that it currently funds similar projects.
3. Though this list tries to identify contact personnel at these foundations, these contacts are liable to change so be prepared to ask for the current staff person who would be most appropriate to discuss your child care facilities development project.
4. A single grant from a foundation is rarely large enough to cover an entire child care facilities development project, so be prepared to look into multiple sources of funding (including loans and other sources of equity).
5. Your local Prop 10 Children and Families (also known as First 5) Commission might offer facilities development grants for both child care centers and family child care homes. You can find out their contact information on the California Children and Families Commission website at www.cafc.ca.gov/countyinfo.htm, or by calling (916) 323-0056.
6. The League of California Community Foundations (www.lccf.org) has information on Community Foundations in California that often offer small grants to local organizations such as child care programs. These grants might be accessible for funding the purchase of equipment and classroom materials.
7. For more assistance regarding grant funding you can visit the Foundation Center Online at www.fdncenter.org.
8. Most foundations do not accept unsolicited applications. It is critical to research each potential grant resource carefully before contacting them to make sure your project fits in with the funder's guidelines.

Types of funding to look for:

For facilities development work:

- Building
- Renovation
- Land acquisition
- Planning and Pre-development grants

For other start-up and facility related needs:

- Equipment
- Seed Money (for start-ups)
- Emergency funding

Before contacting a funder, it is critical to research the compatibility of your project with their priorities and guidelines. The funder's website often includes helpful information. Here are a few suggestions on what to look for:

- Grant guidelines
- Eligibility requirements
- Frequently Asked Questions (FAQs)
- Annual Reports with listings of previously funded projects

Grants are listed in this publication by the type of funder. These include:

- Government
- Private Family Foundations (National/State/Community focused)
- Corporate Foundations
- Community Foundations
- Nonprofit Community Development Financial Institutions (planning grants)

Government Grant Programs

Funder	Geographic Focus	Contact Information
<p>California Children and Families Commission (First 5 California)</p>	<p>Statewide - some counties provide limited grant funding to assist with facilities development projects, but funding priorities vary from county to county.</p>	<p>Contact your local California Children and Families Commission (also referred to as the First 5 Commission)</p> <p>To access local commission contact information you can call P: (916) 323-0056, or visit www.cafc.ca.gov</p>
<p>U.S. Department of Agriculture Rural Development Division Community Facilities Program</p>	<p>Statewide - available to public bodies, nonprofit corporations, and Indian tribes developing essential community facilities for public use in rural areas and towns with a population of 20,000 or less</p>	<p>USDA Rural Development California State Office 430 G Street, #4169 Davis, CA 95616-4169 P: (530) 792-5800 F: (530) 792-5838 Website: www.rurdev.usda.gov/ca/</p> <p><i>Northern California Contact:</i> Anita Lopez P: (530) 792-5822</p> <p><i>Southern California Contact:</i> Pete Yribarren P: (559) 734-8732 x108</p>
<p>U.S. Department of Health and Human Services Child Care Bureau</p>	<p>Grants available to federally recognized Tribal Governments for child care programs through the Child Care and Development Block Grant (Child Care and Development Fund (CCDF))</p>	<p>330 C Street, SW Washington, DC 20447 P: (202) 690-6782 F: (202) 690-5600 Website: www.acf.dhhs.gov/programs/ccb</p>

<p>U.S. Department of Housing and Urban Development Community Development Block Grant (CDBG) Program</p>	<p>Community Development Block Grant Entitlement Program - Grants are made to urban cities and counties</p> <p>State Community Development Block Grant Program through the California Department of Housing and Community Development - Grants are made to non-urban cities and counties</p>	<p>Call your local city manager or housing office to ask how the funds are distributed</p> <p>For other program information, contact Community Connections at (800) 998-9999 http://www.hud.gov/offices/cpd/communitydevelopment/programs/stateadmin/index.cfm</p>
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Private Foundations – Family and Corporate

Foundation	Geographic Focus	Contact Information
<i>Ayrshire Foundation</i>	Statewide- preference given to communities where one or more trustees maintains a residence or to an organization where a trustee has or has had close involvement.	301 E. Colorado Blvd., No 802 Pasadena, CA 91101 P: (626) 795-7583 Contact: Fran Sherwood
<i>William C. Bannerman Foundation</i>	Los Angeles Area	9255 Sunset Blvd., Suite 400 West Hollywood, CA 90069 P: (310) 273-9933 Contact: Elliot Ponchick, President
<i>Bothin Foundation</i>	Statewide, with emphasis on San Francisco, Marin, Sonoma, and San Mateo Counties	P.O. Box 29906 San Francisco, CA 94129-0906 P: (415) 561-6540 Contact: Mary Callender, Program Officer Fax: (415) 561-6477 Website: www.pacificfoundationservices.com/bothin/index.html
<i>Caruso Family Foundation</i>	Statewide	100 Wilshire Blvd., Suite 1400 Santa Monica, CA 90401 F: (310) 448-0202 Contact: David J. Liston, C.F.O
<i>Clorox Company Foundation</i>	Primarily in Oakland and in areas where Clorox company facilities are located	1221 Broadway 13 th Floor Oakland, CA 94612 P: (510) 271-7751 Contact: Victoria Jones Fax: (510) 208-4103 Website: www.clorox.com/company/foundation
<i>Crail-Johnson Foundation</i>	Primarily in Los Angeles County	222 W. 6 th St., Suite 1010 San Pedro, CA 90731 P: (310) 519-7413 Contact: Pat Christopher, Program Officer Fax: (310) 519-7221 Website: www.crail-johnson.org

Carrie Estelle Doheny Foundation	Primarily in Los Angeles Area	707 Wilshire Blvd., Suite 4960 Los Angeles, CA 90017 P: (213) 488-1122 Contact: Nina Shepard, C.A.O Fax: (213) 488-1544 Email: Shirley@dohenyfoundation.org Or peggy@dohenyfoundation.org Website: www.dohenyfoundation.org
Samuel H. French III and Katherine Weaver French Fund	San Diego County	Wells Fargo Bank Attn: David Schmutz 4475 Executive Drive, Suite 100 San Diego, CA 92121 P: (858) 597-4307 Contact: Michael J. Campbell
Fusenot Charity Foundation, Georges and Germaine	Statewide	7060 Hollywood Blvd. Hollywood, CA 90028 Contact: Richard G. Herlihy, Manager Application address: 590 N. Rossmore Ave., Apt. 10 Los Angeles, CA 90004

<p>Gannett Foundation</p>	<p>In Gannett Company communities: Palm Springs, Sacramento, Salinas, Visalia</p>	<p>The Desert Sun 750 North Gene Autry Trail Palm Springs, CA 92263 P: (760) 778-4502 Contact: Mindy Watkins Email: mwatkins@palmspri.gannett.com Website: www.gannettfoundation.org</p> <p>KXTV-TV (Channel 10, ABC) PO Box 10 Sacramento, CA 95812-0010 P: (916) 441-2345 Contact: Laverne Blair Email: lblair@news10.net</p> <p>The Californian 123 W. Alisal St. Salinas, CA 93901 P: (408) 424-2221 Contact: Julie Graulich Email: jgraulich@salinas.gannett.com</p> <p>Visalia Times-Delta 330 North West St. Visalia, CA 93277 P: (559) 735-3200 Contact: Amy Pack Email: apack@visalia.gannett.com</p>
<p>John and Marcia Goldman Foundation</p>	<p>San Mateo and Santa Clara counties for underprivileged children and youth</p>	<p>10400 Deer Valley Rd. North Brentwood, CA 94513 P: (925) 978-0320 Contact: Janet Lindsay, Executive Director Email: janet-dolmanfound@sbcglobal.net</p>
<p>Lisa and Douglas Goldman Fund</p>	<p>Primarily in San Francisco Bay Area</p>	<p>One Daniel Burnham Ct., Suite 330C San Francisco, CA 94109 P: (415) 771-1717 Contact: Nancy Kami, Executive Director Fax: (415) 771-1797</p>

Josephine S. Gumbiner Foundation	Long Beach	249 E. Ocean Blvd., Suite 305 Long Beach, California 90802 P: (562) 437-2882 Contact: Julie Meenan, Executive Director Fax: (562) 437-4212 Email: jsgf@earthlink.net Website: jsgf.gumbiner.com
Miriam and Peter Haas Fund	Primarily in San Francisco	201 Filbert St., 5 th Floor San Francisco, CA 94133 P: (415) 296-9249 Contact: David Thesell, Grants Manager Fax: (415) 296-8842 Email: dThesell@mphf.org
George Hoag Family Foundation	Statewide with emphasis on Orange County	2665 Main St. Suite 220 Santa Monica, CA 90405 P: (310) 664-1358 F: (310) 664-1368 Contact: Charles W. Smith
Hutton Foundation	Santa Barbara County	26 W. Anapamu St., 4 th Floor Santa Barbara, CA 93101 P: (805) 957-4740 Contact: Pamela J. Hamlin, Executive Director Fax: (805) 957-4743 Email: pjh@huttonfoundation.org Website: www.huttonfoundation.org
W.M. Keck Foundation	Los Angeles County	550 South Hope, Suite 2500 Los Angeles, CA 90071 P: (213) 612-2080 F: (213) 612-2010 Contact: Dr. Dorothy Fleisher, Program Director Website: www.wmkeck.org
Kimball Foundation	Primarily in San Francisco, San Mateo, Sonoma, Marin, and Santa Clara Counties	P.O. Box 29906 San Francisco, CA 94129 P: (415) 561-6540 Contact: Mary Callender, Program Officer Website: www.pacificfoundationservices.com/kimball/index.html

Dean & Margaret Lesher Foundation	Contra Costa County only	1333 N. California Blvd., Suite 510 Walnut Creek, CA 94596 Contact: Kathleen Odne, Executive Director P: (925) 935-9988 F: (925) 935-745 www.lesherfoundation.org
Ludwick Family Foundation	Statewide: Tangible items: Building renovations. Grant Range 5 – 50,000.	P.O. Box 1796 Glendora, CA 91740 P: (626) 852-0092 Contact: Deanna Monaghan, Program Officer Fax: (626) 852-0776 Email: ludwickfndn@ludwick.org Website: www.ludwick.org
Kenneth T. & Eileen L. Norris Foundation	501(c)(3) organizations in Southern California	11 Golden Shore, Suite 450 Long Beach, CA 90802 Contact: Walter J. Zanino P: (562) 435-8444 F: (562) 436-0548 Email: grants@ktn.org Website: www.norrisfoundation.org
Orfalea Family Foundation	Primarily the Tri-Counties: San Luis Obispo, Santa Barbara, and Ventura Counties	Orfalea Family Foundation 1283 Coast Village Circle Santa Barbara, California, 93108 Contact: Adrianna Foff Programs Director P: (805) 565-7550 Fax: (805) 565-7554 Website: www.OrfaleaFamilyFoundation.Org
PacifiCorp Foundation for Learning	Emphasis on Northern California, primarily where PacifiCorp has operations (few small capital grants)	825 N.E. Multonamah, Suite 2000 Portland, OR 97232 P: (503) 813-7257 Contact: Isaac Regenstreif, Executive Director Pamela Bradford, Grants Manager Fax: (503) 813-5272 Email: pacificorpfoundation@pacificorp.com Website: www.pacificorpfoundation.org

Price Charities	San Diego: Low Income	4305 University Avenue Suite 600 San Diego, CA 92105 P: (858) 551-2323 F: (858) 551-2314 Contact: Ann Bossler, Director of Program Development Website: http://www.pricecharities.com/
Rivkin Family Foundation	Statewide	836 Prospect St., Suite 202 La Jolla, CA 92037 Contact: David E. Munt Executive Director
Rosie's For All Kids Foundation	Statewide	P.O. Box 225 Allendale, NJ, 07401 Contact: Grant Review Committee Email: grants@forallkids.org Website: www.forallkids.org
Sierra Health Foundation <i>Not accepting unsolicited proposals. Solicited funding opportunities announced by e-news or at www.sierrahealth.org</i>	The geographic focus of each program may include some or all parts of the following counties: Alpine, Amador, Butte, Calaveras, Colusa, El Dorado, Glenn, Lassen, Modoc, Mono, Nevada, Placer, Plumas, Sacramento, San Joaquin, Shasta, Sierra, Siskiyou, Solano (eastern), Stanislaus, Sutter, Tehama, Trinity, Tuolumne, Yolo, Yuba Counties	1321 Garden Hwy. Sacramento, CA 95833 P: (916) 922-4755 Contact: Kathy Mathews, Grants Administrator Fax: (916) 922-4024 Website: www.sierrahealth.org
Sketch Foundation	Primarily in Los Angeles County	1800 Century Park E., Suite 600 Los Angeles, CA 90067 P: (310) 407-5155 Contact: Kelly KcCann Fax: (310) 407-5156
Sprint Foundation	Primarily in Los Angeles and San Francisco	2330 Shawnee Mission Pkwy. Westwood, KS 66205 Mailing address: P.O. Box 11315, Kansas City, MO 64112 Fax: (619) 624-3490
Sidney Stern Memorial Trust	Statewide	P.O. Box 893 Pacific Palisades, CA 90272 P: (310) 459-2117 Contact: Marvin Hoffenberg

<i>Morris Stulsaft Foundation</i>	San Francisco, Alameda, Contra Costa, Marin, Santa Clara, and San Mateo Counties	100 Bush St., Suite 825 San Francisco, CA 94104 P: (415) 986-7117 Contact: Joseph Valentine, Executive Director Fax: (415) 986-2521 Email: Stulsaft@aol.com Website: www.stulsaft.org
<i>S. Mark Taper Foundation</i>	Los Angeles County	12011 San Vicente Blvd., Suite 400 Los Angeles, CA 90049 P: (310) 476-5413 Contact: Raymond F. Reisler, Executive Director Fax: (310) 471-4993 Email: rreisler@smtfoundation.org
<i>Ueberroth Family Foundation</i>	Primarily in Southern California	10880 Wilshire Blvd., Suite 920 Los Angeles, CA 90024 Contact: Virginia Ueberroth, President Application address: P.O. Box 100, Laguna Beach, CA 92652

<p>Union Bank of California Foundation</p>	<p>Statewide, with emphasis on areas of company operations</p>	<p>Application address: San Diego/Imperial/Riverside and San Bernardino Counties Katherine Patoff, Vice President Union Bank of California 530 B Street (Mail Code S-650) San Diego, CA 92101</p> <p>Los Angeles/Orange/Ventura Counties Gabriela Martinez, Foundation Officer Union Bank of California 445 S. Figueroa Street (Mail Code G10-039) Los Angeles, CA 90071</p> <p>Northern California/Central California/ Pacific Northwest Karen Murakami, Foundation Officer Union Bank of California 400 California Street, 8th Floor (Mail Code 1-001-08) San Francisco, CA 94101</p>
<p>J.B. and Emily Van Nuys Charities</p>	<p>Primarily in Los Angeles Area</p>	<p>P.O. Box 2946 Palos Verdes Peninsula, CA 90274 P: (310) 544-8045 Contact: Franklin Moulton Or Diane Wingerning Fax: (310) 541-3077</p>

Weingart Foundation	Los Angeles, Kern, Orange, Santa Barbara, Riverside, San Bernardino, and Ventura Counties	1055 W. 7 th St., Suite 3050 Los Angeles, CA 90017 P: (213) 688-7799 Contact: Belen Vargas, Program Officer Rosa Castillo, Program Officer Fax: (213) 688-1515 Email: info@weingartfund.org Website: www.weingartfnd.org
Wilsey Foundation	Primarily in San Francisco Bay Area	P.O. Box 3532 San Francisco, CA 94119 Contact: Alfred S. Wilsey Sr., President

Community Foundations

Funder	Geographic Focus	Contact Information
California Community Foundation	Los Angeles County	445 South Figueroa, Suite 3400 Los Angeles, CA 90071 P: (213) 413-4130 F: (213) 383-2046 Contact: Alvertha Penny VP of Programs Website: www.calfund.org
Claremont Community Foundation	Claremont, Los Angeles County	Claremont Community Foundation 205 Yale Avenue Claremont, CA 91711 P: (909) 398-1060 Website: http://claremontfoundation.org/
El Dorado Community Foundation	El Dorado County	P.O. Box 1388 Placerville, CA 95667 P: (530) 622-5621 F: (530) 626-7100 Contact: Steven Healy Executive Director http://www.eldoradocf.org/
Ernest L. and Ruth W. Finley Foundation	Sonoma County only	1400 No. Dutton Avenue, Suite 12 Santa Rosa, CA 95401 P: (707) 545-3136 F: (707) 575-5778
Fresno Regional Foundation	Fresno, Kings, Madera, Mariposa, Merced and Tulare Counties	3425 N. First Street, Suite 101 Fresno, California 93726 P: (559) 226-5600 F: (559) 230-2078 Contact: Dan DeSantis CEO Website: www.fresnoregfoundation.org

Glendale Community Foundation	Glendale area (Glendale, La Cañada Flintridge, La Crescenta, Montrose, Verdugo City) and adjacent areas	P.O. Box 313 Glendale, CA 91209-0313 P: (818) 241-8040 F: (818) 241-8045 Contact: Tom Miller Executive Director Website: www.glendalecommunityfoundation.org
Humboldt Area Foundation	Humboldt, Del Norte and Trinity Counties	373 Indianola Road Bayside, California 95524 P: (707) 442-2993 F: (707) 442-3811 Website: www.hafoundation.org
Community Foundation Serving Kern County	Kern County	1626 19 th Street, Suite 14 Bakersfield, CA 93301 P: (661) 325-5346
Marin Community Foundation	Marin County	5 Hamilton Landing, Suite 200 Novato, CA 94949 P: (415) 464-2500 F: (415) 464-2555 Website: www.marincf.org
Community Foundation for Monterey County	Monterey County	99 Pacific Street, Suite 155A Monterey, CA 93940 P: (831) 375-9712 F: (831) 375-4731 Contact: Judy Sulsona VP & Director of Grants Distribution Website: www.cfmco.org
Orange County Community Foundation	Orange County	30 Corporate Park, Suite 410 Irvine, CA 92606 P: (949) 533-4202 F: (949) 553-4211 Website: www.oc-communityfoundation.org

<i>Pasadena Community Foundation</i>	Pasadena, Altadena, Sierra Madre	260 S. LosRobles Ave. Suite 119 Pasadena, CA 91101 P: (626) 796-2097 F: (626) 583-4738 Contact: Jennifer Fleming DeVoll Executive Dir. Website: www.pasadenanacf.org
<i>Peninsula Community Foundation</i>	San Francisco Peninsula and Silicon Valley, specifically the region from Daly City through Mountain View	1700 South El Camino Real, Suite 300 San Mateo, CA 94402-3049 P: (650) 358-9369 F: (650) 358-9817 Contact: Manuel SantaMaria Website: www.pcf.org
<i>Community Foundation Serving Riverside and San Bernardino Counties</i>	Riverside and San Bernardino Counties	3800 Orange Street, Suite 230 Riverside, CA 92501 www.TheCommunityFoundation.net
<i>Sacramento Region Community Foundation</i>	Sacramento, Placer, El Dorado, and Yolo Counties	555 Capitol Mall, Suite 550 Sacramento, CA 95814 P: (916) 492-6510 F: (916) 492-6515 Website: www.sacregcf.org
<i>San Diego Foundation</i>	San Diego County	1420 Kettner Blvd., Suite 500 San Diego, CA 92101 P: (619) 235-2300 F: (619) 239-1710 Website: www.sdfoundation.org
<i>San Francisco Foundation</i>	Alameda, Contra Costa, Marin, San Francisco, San Mateo Counties	225 Bush Street, Suite 500 San Francisco, CA 94104-4224 P: (415) 733-8500 F: (415) 477-2783 Contact: Micha Berman Website: www.sff.org

<i>Santa Barbara Foundation</i>	Santa Barbara County	15 East Carrillo Street Santa Barbara, CA 93101 P: (805) 963-1873 F: (805) 966-2345 Website: www.sbfoundation.org
<i>Community Foundation of Santa Cruz County</i>	Santa Cruz County	2425 Porter Street, Suite 17 Soquel, CA 95073 P: (831) 477-0800 F: (831) 477-0991 Contact: Lance Linares Executive Director Website: www.cfsc.org
<i>Sonora Area Foundation</i>	Tuolumne County	P.O. Box 577 Sonora, CA 95370 P: (209) 533-2596 F: (209) 533-2412 Website: www.sonora-area.org
<i>Truckee Tahoe Community Foundation</i>	Donner Summit, Truckee, and the west and north shores of Lake Tahoe	P.O. Box 366 Truckee, CA 96160 P: (530) 587-1776 F: (530) 550-7985 Website: www.tcf.net
<i>Ventura County Community Foundation</i>	Ventura County	1317 Del Norte Road, Suite 150 Camarillo, CA 93010 P: (805) 988-0196 F: (805) 485-5537 Contact: Tina Knight Website: www.vccf.org

<i>Wayne and Gladys Valley Foundation</i>	Alameda and Contra Costa Counties	1939 Harrison St., Suite 510 Oakland, CA 94612 P: (510) 466-6060 Contact: Michael Desler, Executive Director Email: info@wgvalley.org
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Community Development Financial Institutions with Grant Components

Low Income Investment Fund (LIIF) Affordable Buildings for Children's Development (ABCD) Fund	Planning Grants are available statewide	100 Pine St. Suite 1800 San Francisco, CA 94111 P: (415) 772-9094 Contact: In Home: Susana Cheng; Facility's: Erin Coppin Website: www.liifund.org
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Tips on Applying for child care facilities grant funding¹

1. **Identify a proposal preparation team.** Decide who needs to be involved in researching, writing, and submitting the proposal, and clearly decide who has what responsibilities before beginning the process.
2. **Do your research.** Review foundations' annual reports and any information they have about recent grants they made in order to get a sense of which foundation's mission, interests, and regional focus correlate best with your program.
3. **Identify the appropriate contact person.** Find out who is responsible for projects handled in the region and subject area covered by your program. If a friend, colleague, family member, or other acquaintance refers you to a specific individual within the foundation reach out to that person first.
4. **Identify opportunities.** If early care and education is a particularly hot topic in your community take advantage of the opportunity to approach a funder who may be more receptive to your proposal now than they would be, or will be, at other times.
5. **Stay current.** Always be aware of developments in the child care field, especially those that affect your local area, and incorporate these issues into both your proposal and any meetings with the potential funder.
6. **Think about your audience.** Make sure to write the proposal with the reader in mind. Be careful not to use too many acronyms or jargon that he/she might have a hard time following. Also, describe your program's objectives in terms that the funder can relate to by providing specific information about the impact of your program for local families, the community, economic development, etc.
7. **Be concise.** You should be able to describe your program concept, goals, and funding needs in a short but detailed one-page summary as part of the proposal. If you cannot do this you are not ready to submit a grant proposal.
8. **Prepare thoroughly.** Always plan ahead for meetings and phone calls with funders. Create a checklist of materials to bring to a meeting and be prepared to provide specific details about the activities and outcomes of your program, long-term sustainability plans, and information both about the positive impact your program will have on the community and about the negative consequences that the community will face if the program is not supported.
9. **Be honest.** Always provide truthful figures and information when presenting your needs, especially your projected budgetary needs – funders can tell when the numbers don't make sense.

¹ To compile this list we incorporated advice from *The Grantsmanship Center Magazine* and *Foundation News and Commentary*.

10. Follow the funder's guidelines. Adhere to the designated format, answer all the questions asked on the proposal form, use a normal sized font, and return the form by the deadline, and in the manner specified by the funder.

11. Pay attention to detail. Ask several different people to proofread the proposal to identify any spelling or grammar mistakes before submitting it, including any errors in the spelling of the funder's name!

12. Maintain communication. This is especially important if a funder does give you a grant. Check in with them periodically by phone, and send personal letters and notes with new publications, annual reports, and newspaper or magazine clippings that relate to your program. Also, keep a list of current, past and potential funders in order to maintain and establish new contact with all prospective funding sources.

13. Try again. If you aren't funded by the first source you apply to, don't be discouraged from applying for funding elsewhere. When grant applications are denied, however, it is important to find out as much information as possible about what you can do to improve your proposal for future applications so that your application is stronger each time.